FINANCIAL STATEMENTS
AND
SUPPLEMENTARY INFORMATION

For The Year Ended June 30, 2019 and 2018

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INDEPENDENT AUDITOR'S REPORT

To the Finance Committee Wenatchee Valley College Foundation, Inc. Wenatchee, Washington

Report on the Financial Statements

We have audited the accompanying financial statements of Wenatchee Valley College Foundation, which comprise the statements of financial position as of June 30, 2019 and 2018, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Wenatchee Valley College Foundation as of June 30, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Report on Supplementary Information

LINDRE & GOETZ, P.S.

Our audit was conducted for the purpose of forming an opinion on the financial statements as a whole. The accompanying supplementary information on pages 24-27 are presented for purposes of additional analysis and is not a required part of the above financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audit of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Wenatchee, Washington October 17, 2019

Statements of Financial Position As of June 30, 2019 and 2018

<u>ASSETS</u>		2019	 2018
Current Assets			
Cash and cash equivalents	\$	362,435	\$ 149,913
Pledges and other receivables: Pledges and other receivables, net		569,148	573,943
Other receivables - related party		-	792
Tangible assets		29,870	 -
Total Current Assets	***************************************	961,453	724,648
Non-Current Assets			
Pledges receivable, long term, net		34,747	70,009
Investments at fair value		10,681,364	 11,251,190
Total Assets	\$	11,677,564	\$ 12,045,847
LIABILITIES AND NET ASSETS			
Current Liabilities			
Accounts payable and accrued liabilities	\$	11,350	\$ 25,643
Accounts payable and accrued			
liabilities - related party		152,015	193,697
Scholarships and awards payable - related party		476,149	 296,997
Total Current Liabilities		639,514	 516,337
Net Assets			
Without donor restrictions		1,305,945	1,636,622
With donor restrictions		9,732,105	 9,892,888
Total Net Assets		11,038,050	 11,529,510
Total Liabilities and Net Assets	\$	11,677,564	\$ 12,045,847

Statement of Activities For The Year Ended June 30, 2019

	hout Donor	Vith Donor estrictions	Total
PUBLIC SUPPORT AND REVENUE	 	 	
Public Support -			
Gifts, contributions, and other grants	\$ 102,468	\$ 189,060	\$ 291,528
In-kind contributions - related party	245,793	_	245,793
In-kind contributions	-	99,720	99,720
Revenue -			
Investment return, net	25,806	261,652	287,458
Management fees	135,494	-	135,494
Program income	4,018		4,018
Special events, net	21,897	-	21,897
Net assets released from restrictions:			
Satisfaction of program restrictions			
and appropriations of endowments	 711,215	 (711,215)	 -
Total Public Support and Revenue	1,246,691	(160,783)	1,085,908
EXPENSES			
Program Services:			
Gifts, awards, and allocations - related party	508,588	-	508,588
Scholarships awarded - related party	326,211	-	326,211
In-kind gifts - related party	75,376	_	75,376
Program services	 495,146	_	495,146
Total Program Services	1,405,321	-	1,405,321
Supporting Services	167,463	-	167,463
Fundraising	 4,584	 	 4,584
Total Expenses	 1,577,368	_	1,577,368
Change in Net Assets	(330,677)	(160,783)	(491,460)
Net assets - Beginning of Year	 1,636,622	 9,892,888	11,529,510
Net Assets - End of Year	\$ 1,305,945	\$ 9,732,105	\$ 11,038,050

Statement of Activities For The Year Ended June 30, 2018

	ithout Donor Lestrictions	With Donor Restrictions	Total		
PUBLIC SUPPORT AND REVENUE	 				
Public Support -					
Gifts, contributions, and other grants	\$ 611,593	\$ 1,421,963	\$	2,033,556	
In-kind contributions-related party	218,165	-		218,165	
In-kind contributions	4,089	44,002		48,091	
Revenue -					
Investment return, net	74,143	637,354		711,497	
Management fees	140,561	-		140,561	
Program income	3,202	-		3,202	
Special event, net	46,346	-		46,346	
Net assets released from restrictions:					
Satisfaction of program restrictions					
and appropriations of endowments	 766,902	 (766,902)			
Total Public Support and Revenue	1,865,001	1,336,417		3,201,418	
EXPENSES					
Program Services:					
Gifts, awards, and allocations - related party	378,784	-		378,784	
Scholarships awarded - related party	367,698	-		367,698	
In-kind gifts - related party	66,019	-		66,019	
Program services	 560,744	 		560,744	
Total Program Services	1,373,245	-		1,373,245	
Supporting Services	166,744	-		166,744	
Fundraising	 4,045	 _		4,045	
Total Expenses	 1,544,034	_		1,544,034	
Change in Net Assets	320,967	1,336,417		1,657,384	
Net assets - Beginning of Year	 1,315,655	 8,556,471		9,872,126	
Net Assets - End of Year	\$ 1,636,622	\$ 9,892,888	_\$	11,529,510	

Statement of Functional Expenses For The Year Ended June 30, 2019

	 Program Services	Support Services		Fundraising		·	Total	
Gifts, awards, and allocations - related party	\$ 508,588	\$	-	\$	-	\$	508,588	
Scholarships awarded - related party	326,211		-		-		326,211	
In-kind wages and benefits - related party	175,700		56,224		2,343		234,267	
Wages and benefits - related party	156,170		49,975		2,082		208,227	
General program expenses	107,291		-		-		107,291	
In-kind gifts - related party	75,376		-		-		75,376	
Professional services	22,789		34,658		-		57,447	
Office and general	12,773		18,978		159		31,910	
Conferences and meetings	5,887		5,887		-		11,774	
Alumni relations	10,078		-		-		10,078	
Insurance	2,063		687		-		2,750	
Travel and meals	1,055		1,054		_		2,109	
Recognition	1,340				_		1,340	
	\$ 1,405,321	\$	167,463	\$	4,584	\$	1,577,368	

Statement of Functional Expenses For The Year Ended June 30, 2018

	Program Services	Support Services				 Total
Gifts, awards, and allocations - related party	\$ 378,784	\$	-	\$	-	\$ 378,784
Scholarships awarded - related party	367,698		-		_	367,698
In-kind wages and benefits - related party	150,178		48,057		2,002	200,237
Wages and benefits - related party	138,343		44,269		1,845	184,457
General program expenses	235,785		-		_	235,785
In-kind gifts - related party	66,019		-		-	66,019
Professional services	-		35,899		-	35,899
Office and general	15,864		23,598		198	39,660
Conferences and meetings	5,753		8,532		-	14,285
Travel and meals	5,496		5,495		-	10,991
Alumni relations	4,757		-		-	4,757
Insurance	2,063		687		-	2,750
Advertising	1,173		207		-	1,380
Recognition	 1,332			la		 1,332
	\$ 1,373,245	\$	166,744	\$	4,045	\$ 1,544,034

Statements of Cash Flows For The Years Ended June 30, 2019 and 2018

	 2019	 2018
Cash Flows From Operting Activities		
Change in net assets	\$ (491,460)	\$ 1,657,384
Adjustments to reconcile change in net assets to net		
cash (used) provided by operating activities -		
In-kind contributions	(361,430)	(281,707)
In-kind expenses	325,560	281,707
Proceeds from sale of donated asset	6,000	-
Net gain on sale of investments	(196,766)	(480,533)
Net unrealized loss (gain) on investments	83,291	(297,076)
Decrease (increase) in pledges and other receivables, net	40,849	(545,143)
(Decrease) increase in accounts payable and accrued liabilities	(55,975)	1,391
Increase (decrease) in scholarships and awards payable	 179,152	 (57,209)
Net cash (used) provided by operating activities	 (470,779)	 278,814
CASH FLOWS FROM INVESTING ACTIVITIES		
Purchase of long term certificate of deposit	-	(811,501)
Net change from investment accounts	 683,301	 520,981
Net cash provided (used) by investing activities	 683,301	 (290,520)
Net Change in Cash	212,522	(11,706)
Cash - Beginning of Year	 149,913	 161,619
Cash - End of Year	\$ 362,435	\$ 149,913

Notes to the Financial Statements June 30, 2019 and 2018

ORGANIZATION AND NATURE OF ACTIVITIES

The Wenatchee Valley College Foundation, Inc. (the Foundation) is a non-profit corporation founded in 1971 for the exclusive purpose of encouraging, promoting, and supporting educational programs, scholarly programs, and scholarly pursuits in connection with the Wenatchee Valley College (the College) located in Wenatchee, Washington. The Foundation receives its support primarily from contributions and gifts.

The Foundation provides supplemental funding for the Wenatchee Valley College, its programs, and students through scholarships and other financial support. The Wenatchee Valley College, through its campus in Wenatchee and community out-reach programs in other communities, serves the citizens of Chelan, Douglas and Okanogan counties. Wenatchee Valley College is considered a related party to the Foundation based on their relationship.

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Change in Accounting Principle

The Foundation has adopted the accounting guidance in Financial Accounting Standards Board (FASB) Accounting Standards Update (ASU) 2016-14, *Not-for-Profit Entities (Topic 958): Presentation of Financial Statements of Not-for-Profit Entities*, which changes presentation and disclosure requirements for nonprofit entities to provide more relevant information about their resources (and the changes in those resources) to donors, grantors, creditors, and other users. These include qualitative and quantitative requirements in the following areas: net asset classes and liquidity. The Foundation has adjusted the presentation in these financial statements accordingly. The ASU has been applied retrospectively to all periods presented, which resulted in no change to the total previously reported net assets. The following is a summary of the major changes as a result of this new ASU 2016-14:

- (1) The temporarily restricted and permanently restricted net assets have been combined into a single net asset class called net assets with donor restrictions.
- (2) The unrestricted net asset class has been renamed net assets without donor restrictions.
- (3) The financial statements include a new disclosure about liquidity and availability of resources.
- (4) Investment return is reported net of external investment expenses on the statement of activities in the net assets category in which the net investment return is reported.
- (5) Modifying the presentation of underwater endowment funds and related disclosures.
- (6) The release of restrictions on donor-restrict gifts of cash or assets to be used to acquire or construct capital assets is recognized when the assets are placed in service, unless the donor places time restriction on the use of the assets.
- (7) Required disclosure regarding the methods used to allocate costs among the program and support functions.

In addition, certain amounts in the prior-year financial statements have been reclassified for comparative purposes to conform with the presentation in the current year financial statements.

Basis of Accounting

The Foundation's financial statements presented herein have been prepared on the accrual basis of accounting and in accordance with generally accepted accounting principles for not-for-profit organizations.

Notes to the Financial Statements June 30, 2019 and 2018

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Basis of Presentation

The Foundation reports information regarding its financial position and activities according to the recommendations of the Financial Accounting Standards Board (FASB) in its Accounting Standards Codification (ASC) 958, Financial Statements of Not-for-Profit Entities, and Accounting Standards Update (ASU) No. 2016-14 Presentation of Financial Statements of Not-for-Profit Entities. Under ASC 958 and ASU No. 2016-14, the Foundation is required to report information regarding its financial position and activities to two classes of net assets; net assets with donor restrictions and net assets without donor restrictions.

<u>Net Assets Without Donor Restrictions</u> - are net assets available for use in general operations and not subject to donor-imposed restrictions. The governing board has designated, from net assets without donor restrictions, net assets for operating reserves and college supporting activities.

Net Assets With Donor Restrictions - are net assets that are subject by donor-imposed restrictions. Some donor-imposed restrictions are temporary in nature, such as those that will be met by the passage of time or other events specified by the donor. Other donor-imposed restrictions are perpetual in nature, where the donor stipulates that resources be maintained in perpetuity. All donor-restricted contributions are reported as increases in net assets with donor restrictions, depending on the nature of the restrictions. When a restriction expires or is otherwise met, net assets with donor restrictions are reclassified to net assets without donor restrictions and reported in the statements of activities as net assets released from restrictions.

Income Tax Status

The Foundation is exempt from federal income taxes under Section 501(c)(3) of the Internal Revenue Code. However, income generated by activities that would be considered unrelated to the Foundation's exempt purpose would be subject to unrelated business income tax (UBIT). Management attests that the foundation did not engage in unrelated business activities during the years ending June 30, 2019 and 2018. Therefore, no provision for UBIT tax has been recorded.

The most significant tax positions of the Foundation are its assertions that it is exempt from income taxes and its determination of whether any amounts are subject to unrelated business tax (UBIT). All significant tax positions have been considered by management. It has been determined that it is more likely than not that all tax positions would be sustained upon examination by taxing authorities.

Cash and Cash Equivalents

The Foundation considers all liquid investments with an initial maturity of three months or less to be cash equivalents. Cash and cash equivalents with brokers or in investment pools are considered to be investments and are reported as such. Cash equivalents for the year ending June 30, 2019 consisted of two money market accounts which totaled \$19,497. Cash equivalents totaled \$47,511 for the year ending June 30, 2018, this balance consisted of one money market account.

Investments

As of June 30, 2019, the Foundation's investment portfolio is managed by the Community Foundation of North Central Washington as part of its total "pooled portfolio". The investments are managed by the Community Foundation of North Central Washington in accordance with the guidelines established by the Investment Committee of the Board of Directors. The Investment Committee has established and communicated to the Community Foundation of North Central Washington, policies relating to the nature of permitted investment instruments, diversification, and the use of derivatives.

Notes to the Financial Statements June 30, 2019 and 2018

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Investments (Continued)

All long-term investments have been reported in the financial statements at their current market value as reported by the Community Foundation of North Central Washington. The net increase (decrease) in realized and unrealized appreciation (depreciation) in the market value of such investments has been included in the statements of activities in the appropriate net asset classification.

Management is not aware of any derivative financial instruments through the investment management strategy employed by the Community Foundation of North Central Washington and its investment advisors and any mutual funds held in the pooled investment balances.

Contributions

Contributions, including unconditional promises to give, are recognized as revenue in the period the contribution is made. Conditional promises to give are not recorded until they become unconditional; that is, when the conditions on which they depend are substantially met. Contributions to be received after one year are discounted at an appropriate discount rate commensurate with the risk involved. Contributions are recognized based on the presence of restrictions or lack of restrictions as set forth by the donor.

Contributed Services

The Foundation has individuals who volunteer their time and perform a variety of tasks that assist the Foundation in meeting its goals and mission. Contribution of services received are required to be recorded if such services: (a) create or enhance nonfinancial assets (b) required specialized skills (c) are provided by individuals possessing those skills and (d) would typically need to be purchased if not contributed.

During the years ended June 30, 2019 and 2018, the fair value of many of these services have not been recognized in the accompanying financial statements since they do not meet the criteria for recognition under generally accepted accounting principles or they were not deemed material.

Property and Equipment

Property and equipment are capitalized at cost, if purchased or constructed by the Foundation, or at the fair market value at the date contributed, if donated. Depreciation is provided using the straight-line method over estimated useful lives ranging from twelve to forty years. Amounts paid for repairs that do not significantly increase the useful life of the related asset are expensed as incurred.

Reclassifications

Certain reclassifications have been made to the 2018 audited financial statement presentation to correspond to the current year's format. Total net assets and changes in net assets are unchanged due to these reclassifications.

Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States requires management to use estimates and assumptions that affect reported amounts of assets and liabilities, the disclosure of contingent assets and liabilities and the reported revenues and expenses. Accordingly, actual results could vary from the estimates that were used.

Advertising Costs

Advertising costs are expensed as incurred. There were no advertising costs for the year ended June 30, 2019. Total advertising costs for the year ended June 30, 2018 totaled \$1,380.

Notes to the Financial Statements June 30, 2019 and 2018

SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Functional Expenses

Expenses directly attributable to a specific functional area of the Foundation are reported as expenses of those functional areas and are categorized at the time the expense is recorded. In-kind expenses are attributed to one or more program or supporting functions of the Foundation and are allocated between program, support services, and fund raising accordingly. These in-kind expenses include wages and benefits, office expense, and other costs. The statements of functional expenses present the natural classification detail of expenses by function. Accordingly, certain costs have been allocated among the programs and supporting services benefited.

INVESTMENTS AND FAIR VALUE MEASUREMENTS

The Foundation reports certain assets at fair value in the financial statements. Fair value is the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction in the principal, or most advantageous, market at the measurement date under current market conditions regardless of whether that price is directly observable or estimated using another valuation technique. Inputs may be observable or unobservable.

Observable inputs are inputs that reflect the assumptions market participants would use in pricing the asset based on market data obtained from sources independent of the reporting entity. Unobservable inputs are inputs that reflect the reporting entity's own assumptions about the assumptions market participants would use in pricing the asset based on the best information available. A three-tier hierarchy categorizes the inputs as follows:

Level 1 – Quoted prices (unadjusted) in active markets for identical assets or liabilities that we can access at the measurement date.

Level 2 – Inputs other than quoted prices included within Level 1 that are observable for the asset, either directly or indirectly. These include quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar assets or liabilities in markets that are not active, inputs other than quoted prices that are observable for the asset or liability, and market-corroborated inputs.

Level 3 – Unobservable inputs for the asset. In these situations, the Foundation develops inputs using the best information available.

Most investments in marketable and debt securities reported in the statements of financial position are valued at the closing price reported on the active market on which the individual security is traded (Level 1). The Foundation records purchased securities at quoted market value and contributed securities at their fair value on the date of receipt. Other contributed assets are recorded at appraised value at the time of donation. Unrealized gains and losses are reflected in the statements of activities. Investments are exposed to various risks, such as interest rate, market and credit risk. Due to the level of risk associated with investments and the level of uncertainty related to changes in the value, it is at least reasonably possible that changes in the near term could materially affect the amounts reported in the statement of financial position.

The Foundation's investments are held at the Community Foundation of North Central Washington. The Community Foundation of North Central Washington invests the Foundation's funds with other funds under its management on a pooled basis. The income from such investments and the realized and unrealized gains and losses on the investments are allocated to the participating funds based on book value of the fund groups. Participation units in the investment funds are determined monthly based on the fair value of investments at the calculation date.

Notes to the Financial Statements June 30, 2019 and 2018

INVESTMENTS AND FAIR VALUE MEASUREMENTS (CONTINUED)

Investments stated at fair value are comprised of the following at June 30:

	 2019		2018
Government and corporate bonds	\$ 3,924,326	\$	3,934,399
Cash and cash equivalents	1,091,772		880,863
Common stocks	 5,665,266		6,435,928
Total investments	\$ 10,681,364	\$	11,251,190

The cost of investments and unrealized gain approximated \$8,099,456 and \$2,581,908 respectively for the year ended June 30, 2019. The cost of investments and unrealized gain approximated \$8,585,991 and \$2,665,199 respectively at June 30, 2018.

Investment return and its classification for the year ended June 30, 2019 included in the statement of activities is as follows:

		Without Donor Restrictions \$ 37,026 19,194 (5,955) (24,459)					Total
Interest and dividends Net realized gains Net unrealized losses Investment expenses				\$	393,138 177,572 (77,336) (231,722)	\$	430,164 196,766 (83,291) (256,181)
	Investment income, net	\$	25,806	\$	261,652	\$	287,458

Investment return and its classification for the year ended June 30, 2018 included in the statement of activities is as follows:

		Without Donor Restrictions		ith Donor estrictions	 Total
Interest and dividends	5	\$	22,001	\$ 177,697	\$ 199,698
Net realized gains			48,829	431,704	480,533
Net unrealized gains			31,186	265,890	297,076
Investment expenses			(27,873)	 (237,937)	 (265,810)
	Investment income, net	\$	74,143	\$ 637,354	\$ 711,497

The Foundation charges an annual administrative fee of 1.35% of the market value of the various funds and endowments under its control. The fee is charged monthly and is reflected as an administrative fee expenses to the various funds and as unrestricted support to the operating fund. Total fees assessed were \$135,494 and \$140,561 for fiscal years ended June 30, 2019 and 2018, respectively.

Notes to the Financial Statements June 30, 2019 and 2018

	Fair	Valu	e Measuren	nents at	June 30,	2019	
	 Level 1		Level 2	Le	vel 3		Total
Separate Accounts:							
Money Market Accounts	\$ 19,497	\$	-	\$	-	\$	19,497
Certificate of Deposit	 		837,650				837,650
Total Separate Accounts:	19,497		837,650		-		857,147
Pooled Investments:							
Cash Equivalents							
Money Market	254,122				-		254,122
Total Cash Equivalents	254,122		-		-		254,122
Equity Investments							
Mutual Fund Value	430,997		-		-		430,997
Mutual Fund Growth	3,043,823		-		-		3,043,823
Mutual Fund Market Index	2,190,446		-		-		2,190,446
Mutual Fund Inflation Protection	485,829		-		-		485,829
Mutual Fund Bonds	1,275,665		_		-		1,275,665
Mutual Fund Income	2,162,832		-		-		2,162,832
Total Equity Investments	9,589,592		_		-		9,589,592
Total Pooled Investments	9,843,714		-		-		9,843,714
Total Fair Value Measurment:	\$ 9,863,211	\$	837,650	\$	-	\$	10,700,861
	 	r Valı	ue Measuren	nents at J	une 30, 2	2018	Winds II
	Level 1		Level 2	Le	vel 3		Total
Separate Accounts:							
Money Market Account	\$ 47,511	\$	-	\$	-	\$	47,511
Certificate of Deposit	 _		812,212				812,212
Total Separate Accounts:	47,511		812,212		_		859,723
Pooled Investments:							
Cash Equivalents							
Money Market	 68,651		-		-		68,651
Total Cash Equivalents	68,651		-		-	***************************************	68,651
Equity Investments							
Mutual Fund Value	480,245		-		-		480,245
Mutual Fund Growth	3,325,644		-		_		3,325,644
Mutual Fund Market Index	2,630,040		-		-		2,630,040
Mutual Fund Inflation Protection	424,950		-				424,950
Mutual Fund Bonds	1,287,255		-		-		1,287,255
Mutual Fund Income	2,222,193		-		_		2,222,193
matadi i dila meeme	 					***************************************	****
Total Equity Investments	10,370,327		-		-		10,3/0,32/
	10,370,327 10,438,978		-		-		10,370,327 10,438,978

Notes to the Financial Statements June 30, 2019 and 2018

CONCENTRATIONS

Operating costs of the Foundation are paid for through the assessment of management fees on investments and contributions. Continued operation of the Foundation is highly dependent on unrestricted funds and the generation of unrestricted donations.

Cash balances at any one financial institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. At various times during the fiscal year, the Foundation's cash in bank balances may exceed the federally insured limits., the total uninsured cash balance as of June 30, 2019 was \$112,435. The entire balances as of June 30, 2018 were insured. The Foundation has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk related to cash.

PLEDGES AND OTHER RECEIVABLES - NET

TLEDGES AND OTHER RECEIVABLES - NET	2019	2018
Pledges and other receivables consisted of the following at June 30:	<u></u>	
Pledges to give -		
Receivable in less than one year	\$ 56,666	\$ 49,000
Receivable in one to five years	38,333	74,000
Total pledges to give	94,999	123,000
Less discount to net present value (5% rate)	(3,586)	(8,182)
Net pledges to give	91,413	114,818
Long term portion of pledges to give	(34,747)	(70,009)
Current portion of pledges to give	56,666	44,809
Other receivables -		
Administrative fee	10,557	11,822
Distribution from the Kathleen Arneil Trust Estate	498,374	498,374
Other receivables	3,551	18,938
Other receivables - related party		792
Total pledges and other receivables, current, net	\$ 569,148	\$ 574,735
Total pledges and other receivables, long term, net	\$ 34,747	\$ 70,009

Notes to the Financial Statements June 30, 2019 and 2018

PLEDGES AND OTHER RECEIVABLES - NET (CONTINUED)

Management has determined that all pledges as of June 30, 2019 will be collected, as such, no allowance for uncollectible pledges has been recorded. There were no pledges from Foundation board members and trustees for the periods ending June 30, 2019 and 2018.

On May 9, 2018, the Foundation received a notification from the Estate of Kathleen Arneil which named the Foundation as a beneficiary, the estimated distribution to be received is \$498,374. Since the distribution was not received by fiscal year ended June 30, 2018, this amount was recorded as a receivable. As of the fiscal year ended June 30, 2019, these funds still have not been received but management has indicated that these funds are expected to be received within one year. As such, this receivable is being reported as a current.

ENDOWMENTS

The Foundation's endowment consists of numerous individual funds established for a variety of purposes. Its endowment includes both donor-restricted endowment funds and funds designated by the Board of Directors of function as endowments. As required by accounting principles generally accepted in the United States of America (GAAP), net assets associated with endowment funds, including funds designated by the Board of Directors to function as endowments, are classified and reported based on the existence or absence of donor-imposed restrictions.

On May 11, 2009, the Governor of the State of Washington signed into law the Uniform Prudent Management of Institutional Funds Act (UPMIFA). UPMIFA eliminates the historic dollar value rule with respect to endowment fund spending, updates the prudence standard for the management and investment of charitable funds, and amends the provisions governing the release and modification of restrictions on charitable funds.

Interpretation of relevant law:

For donor-restricted endowment funds, the Board of Trustees of the Foundation have interpreted the Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date absent explicit donor stipulations to the contrary. As a result of this interpretation, the Foundation classify as permanently restricted net assets (a) the original value of gifts donated to the permanent endowment, (b) the original value of subsequent gifts to the permanent endowment, and (c) accumulations to the permanent endowment made in accordance with the direction of the applicable donor gift instrument at the time the accumulation is added to the fund. The remaining portion of the donor restricted endowment fund that is not classified in permanently restricted net assets is classified as temporarily restricted net assets until those amounts are appropriated for expenditure by the Foundation in a manner consistent with the standard of prudence prescribed by UPMIFA. In accordance with UPMIFA, the Foundation consider the following factors in making a determination to appropriate or accumulate donor-restricted endowment funds:

- (1) The duration and preservation of the fund.
- (2) The purposes of the Foundation and the donor-restricted endowment fund.
- (3) General economic conditions.
- (4) The possible effect of inflation and deflation.
- (5) The expected total return from income and the appreciation of investments.
- (6) Other resources of the Foundation.
- (7) The investment policies of the Foundation.

Notes to the Financial Statements June 30, 2019 and 2018

ENDOWMENTS (CONTINUED)

Endowment assets by fund consist of the following as of June 30, 2019

				With	h Doi	nor Restriction	ons		
			Or	riginal Gifts		Gains	T	otal With	
	With	out Donor	Pl	us Required	(Le	osses) and		Donor	
	Res	trictions		Returns		Other	R	estrictions	Total
Donor Restricted Funds: Board Designated Funds	\$	72,683	\$	6,174,968	\$	2,125,491	\$	8,300,459	\$ 8,300,459 72,683
	\$	72,683	\$	6,174,968	\$	2,125,491	\$	8,300,459	\$ 8,373,142

Changes in endowment net assets as of June 30, 2019

				With	n Donor Restriction	ons		
					Accumulated			
				iginal Gifts	Gains	7	Total With	
		out Donor	PΙ	us Required	(Losses) and	Donor		m . 1
	Res	trictions		Returns	Other	K	estrictions	Total
Endowment net assets,								
beginning of year	\$	76,640	\$	6,116,597	\$ 2,334,204	\$	8,450,801	\$ 8,527,441
Investment return, net:								
Investment income		1,620		-	127,774		127,774	129,394
Net appreciation		423		-	96,083		96,083	96,506
Contributions		-		-	56,648		56,648	56,648
Appropriation of endowment assets pursuant to spending								
rate policy		(6,000)		-	(397,972)		(397,972)	(403,972)
Required return to maintain								
endowment		-		58,371	(58,371)		-	-
Reclassifications		-		-	(32,875)		(32,875)	(32,875)
Endowment net assets,								
end of year	\$	72,683	\$	6,174,968	\$ 2,125,491	\$	8,300,459	\$ 8,373,142

Notes to the Financial Statements June 30, 2019 and 2018

ENDOWMENTS (CONTINUED)

Endowment assets by fund consist of the following as of June 30, 2018

		i		With	Don	or Restricti	ons		
					Ac	cumulated			
			Or	riginal Gifts		Gains	Τ	otal With	
	With	out Donor	Plı	us Required	(Lo	osses) and		Donor	
	Res	strictions		Returns		Other	R	estrictions	Total
Donor Restricted Funds: Board Designated Funds	\$	- 76,640	\$	6,116,597 -	\$	2,334,204 -	\$	8,450,801	\$ 8,450,801 76,640
	\$	76,640	\$	6,116,597	\$	2,334,204	\$	8,450,801	\$ 8,527,441

Changes in endowment net assets as of June 30, 2018

				With	3			
					Accumulated			
				iginal Gifts	Gains	Т	otal With	
		out Donor	Plı	us Required	(Losses) and	Donor		
	Re	strictions		Returns	Other	R	estrictions	Total
Endowment net assets,								
beginning of year	\$	207,998	\$	5,870,779	\$ 2,110,006	\$	7,980,785	\$ 8,188,783
Investment return, net:								
Investment income		1,139		-	118,144		118,144	119,283
Net appreciation		4,518		-	461,138		461,138	465,656
Contributions				7,000	127,492		134,492	134,492
Appropriation of endowment assets pursuant to spending								
rate policy		(3,334)		-	(221,421)		(221,421)	(224,755)
Required return to maintain								
endowment		-		109,037	(109,037)		-	-
Reclassifications		(133,681)		129,781	(152,118)		(22,337)	(156,018)
Endowment net assets,								
end of year	\$	76,640	\$	6,116,597	\$ 2,334,204	\$	8,450,801	\$ 8,527,441

Notes to the Financial Statements June 30, 2019 and 2018

ENDOWMENTS (CONTINUED)

Funds with deficiencies:

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). We have interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. There were no material underwater endowments as of June 30, 2019 and 2018.

Investment Strategy, Return Objectives and Risk Parameters:

The general investment goals and strategy in relation to the endowment are under the fiduciary responsibility and oversight of the Foundation's Finance Committee (the "Committee"). The Committee manages the assets of the endowment fund to provide the highest total return consistent with prudent investment practices, providing the long-term returns sufficient to cover their return requirements of the spending formula. The returns achieved by investment management are to be sufficient to overcome inflationary effects and preserve the purchasing power of the corpus. Safety and preservation of capital are critical considerations.

The investment objectives require a disciplined and consistent management philosophy that accommodates investment opportunities that are reasonable and profitable. Extreme positions or speculative styles are not consistent with this philosophy.

Spending Policy and How Investment Objectives Related to Spending

The board of directors approve appropriations based on an analysis that incorporates an estimated return of 3% and 4% of the endowment balances based on the prior three-year average. The percentage is determined based on the overall needs of the Foundation balanced with the long-term investment return objectives for a fund to be held in perpetuity.

RELATED PARTY TRANSACTIONS

The following related party transactions occurred between the Foundation and Wenatchee Valley College (College) during the years ending June 30, 2019 and 2018:

In-Kind Contributions

The Foundation received a total of \$245,793 and \$218,165 of in-kind contributions from the College during the years ending June 30, 2019 and 2018, respectively. These contributions consist of wages, benefits, payroll taxes, goods, services, office space, and other miscellaneous items.

Scholarships, Gifts, Allocations, and Awards

The Foundation provides supplemental funding for the College, its programs, and students through scholarships and other financial support. The Foundation has liabilities recorded for scholarships and awards payable to the College as of June 30, 2019 and 2018 in the amount of \$476,149 and \$296,997, respectively. Total funding provided by the Foundation to the College in the form of programs, scholarships, awards and gifts totaled \$910,175 and \$812,501 for the years ending June 30, 2019 and 2018, respectively.

Notes to the Financial Statements June 30, 2019 and 2018

RELATED PARTY TRANSACTIONS (CONTINUED)

Compensation and Related Costs

The College employed all the Foundation's staff for the years ending June 30, 2019 and 2018. For the current year ending, the Foundation reimbursed the College employment costs for some employees as other employees costs were donated by the College. The donated costs have been properly reflected as in-kind contributions in these financial statements. Compensation and related costs totaled \$442,494 and \$384,694 for the years ending June 30, 2019 and 2018, respectively.

Omak Wenatchee Valley College Foundation

From time to time, the Foundation will also have transactions with the Omak-Wenatchee Valley College Foundation which is a separate entity in regard to the Wenatchee Valley College. For the years ending June 30, 2019 and 2018, there were no material transactions between the Foundation and the Omak Foundation. Transactions involving the Foundation and the Omak Wenatchee Valley College are included with the related party transactions involving the Wenatchee Valley College.

IN-KIND CONTRIBUTIONS

Donated goods and facilities are valued at their fair value on the date of donation. Donated services are recognized in the financial statements at their fair value if both of the following criteria are met:

- The services require specialized skills and are provided by individuals possessing those skills.
- The services would typically need to be purchased if not donated.

The Foundation received total in-kind contributions of \$361,430 and \$281,707 for the years ending June 30, 2019 and June 30, 2018, respectively.

SPECIAL EVENTS, NET

The Foundation held one special event for the years of 2019 and 2018 which was the Gala. The following is a summary of this event as of June 30:

	<u>2019</u>	<u>2018</u>
Income	\$ 45,381	\$ 88,610
In-kind contributions	15,917	15,451
Total income	61,298	104,061
Expenses	23,484	42,264
In-kind expense	15,917	15,451
Total expense	39,401	57,715
Special Events, Net	\$ 21,897	\$ 46,346

Notes to the Financial Statements June 30, 2019 and 2018

NET ASSETS

Board Designated Net Assets

The Foundation's governing body has designated net assets without donor restrictions for specific purposes, future projects, and operating reserves. Such designated net assets provide funding for operating shortfalls and other assistance when deemed necessary by the Foundation's governing body. Balances of such designated net assets consist of the following as of June 30:

	<u>2019</u>	<u>2018</u>
Board endowments	\$ 72,683	\$ 76,640
Operating reserves	562,188	1,137,645
Capital campaign	112,475	-
College supporting activities	 85,000	 4,540
Total board designated net assets	\$ 832,346	\$ 1,218,825

Net Assets With Donor Restrictions

Net assets with donor restrictions consist of the following as of June 30:

	<u>2019</u>	2018
Subject to expenditure for specified purposes:		
Scholarships	\$ 128,391	\$ 137,706
College supporting activities	154,752	114,844
Departmental funds	308,788	331,831
Campus enhancement	 839,715	 857,706
Total amount subject to expenditure for specified purpose	1,431,646	 1,442,087
Donor-restricted endowments available for appropriations		
Scholarships	1,141,872	1,029,809
College supporting activities	 983,619	1,304,395
Total donor-restricted endowments available for appropriations	2,125,491	2,334,204
Donor-restricted endowments not subject to appropriation that are Invested in perpetutity:		
Scholarships	4,527,641	4,505,248
College supporting activities	1,647,327	 1,611,349
Total donor-restricted endowments not subject to appropriation	 6,174,968	 6,116,597
Total net assets with donor restrictions	\$ 9,732,105	\$ 9,892,888

Notes to the Financial Statements June 30, 2019 and 2018

NET ASSETS (CONTINUED)

Net assets were released from donor restrictions by incurring expenses satisfying the restricted purposes or by occurrence of the passage of time or other events specified by donors. Those amounts released from restrictions are as follows:

	<u>2019</u>	<u>2018</u>
Satisfaction of purpose restrictions:		
Scholarships	\$ 86,039	\$ 150,097
College supporting activities	72,858	106,684
Department funds	93,718	93,995
Campus enhancement	54,628	191,371
Total amount released from satisfaction of purpose restrictions	307,243	542,147
Restricted-purpose appropriations of endowments:		
Scholarships	240,172	217,601
College supporting activities	 163,800	7,154
Total restricted-purpose appropriations of endowments	 403,972	 224,755
Total net assets released from restrictions	\$ 711,215	\$ 766,902
Total Net Assets		
Total net assets consist of the following as of June 30:		
	2019	2018
Net Assets Without Donor Restrictions:		
Undesignated	\$ 473,599	\$ 417,797
Board designated	832,346	 1,218,825
Total net assets without donor restrictions	 1,305,945	 1,636,622
Net Assets With Donor Restrictions	9,732,105	 9,892,888
Total Net Assets	\$ 11,038,050	\$ 11,529,510

Notes to the Financial Statements June 30, 2019 and 2018

LIQUIDITY AND AVAILABILITY

The Foundation regularly monitors the availability of resources required to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. The following table reflects the Foundation's financial assets as of June 30 that are available to meet cash needs for operating expenditures within one year.

	<u>2019</u>	<u>2018</u>
Cash	\$ 362,435	\$ 149,913
Pledges and other receivables, current portion	569,148	573,943
Pledges and other receivables, long term, net	34,747	70,009
Other receivables - related party	-	792
Tangible assets	29,870	_
Investments	 10,681,364	11,251,190
Total financial assets	11,677,564	12,045,847
Less:		
Amounts unavailable for general expenditures		
within one year, due to:		
Restricted by donors for specific purpose	1,431,646	1,442,087
Donor-restricted endowments available		
for appropriations	2,125,491	2,334,204
Donor-restricted endowments not subject		
to appropriation	 6,174,968	6,116,597
Total amounts unavailable for general expenditures	 9,732,105	 9,892,888
Amounts unavailable to management without Board's		
approval:		
Board endowment	72,683	76,640
Reserves	562,188	1,137,645
Capital campaign	112,475	in-
College supporting activities	 85,000	 4,540
Total amounts unavailable to management without		
Board's approval	 832,346	1,218,825
Pledges and other receivables, long term, net	 34,747	 70,009
Financial Assets Available to Meet Cash Needs for		
Operating Expenditures Within One Year	\$ 1,078,366	\$ 864,125

SUBSEQUENT EVENTS

Management has evaluated subsequent events through October 17, 2019 the date which the financial statements were available to be issued.



Schedule I - Schedule of Financial Position by Fund As of June 30, 2019

A CCETTO		Current Funds	Program Funds		Endowment Funds		Total	
<u>ASSETS</u>						endino.		
Current Assets								
Cash and cash equivalents	\$	40,623	\$	321,812	\$	-	\$	362,435
Pledges and other receivables, net		512,481		56,667		-		569,148
Tangible assets		_		29,870		-		29,870
Total Current Assets		553,104		408,349		-		961,453
Non-Current Assets								
Pledges receivable, long term, net		-		34,747		-		34,747
Investments at fair value		676,097		1,256,148		8,749,119		0,681,364
Total Assets	\$	1,229,201	\$	1,699,244	\$	8,749,119	\$ 1	1,677,564
LIABILITIES AND NET ASSETS								
Current Liabilities								
Accounts payable and accrued liabilities	\$	-	\$	11,350	\$	-	\$	11,350
Accounts payable and accrued								
liabilities - related party		17,731		134,284		-		152,015
Scholarships and awards payable - related party		62,849		70,200		343,100		476,149
Total Current Liabilities		80,580		215,834		343,100		639,514
Net Assets								
Without donor restrictions		1,148,621		84,641		72,683		1,305,945
With donor restrictions				1,398,769		8,333,336		9,732,105
Total Net Assets		1,148,621		1,483,410		8,406,019	1	1,038,050
Total Liabilities and Net Assets	\$	1,229,201	\$	1,699,244	\$	8,749,119	\$ 1	1,677,564

Schedule I - Schedule of Financial Position by Fund As of June 30, 2018

<u>ASSETS</u>		Current Funds	Program Funds	Е	Indowment Funds		Total
ASSETS							
Current Assets							
Cash and cash equivalents	\$	(105,562)	\$ 199,593	\$	55,882	\$	149,913
Pledges and other receivables:		510.004					
Pledges and other receivables, net		519,034	54,909		-		573,943
Other receivables - related party		792			-		792
Total pledges and other receivables - net		519,826	54,909		-		574,735
Total Current Assets		414,264	254,502		55,882		724,648
Non-Current Assets							
Pledges receivable, long term, net		_	70,009		-		70,009
Investments at fair value	***************************************	1,195,903	1,364,228		8,691,059		11,251,190
Total Assets		1,610,167	\$ 1,688,739	\$	8,746,941	\$	12,045,847
LIABILITIES AND NET ASSETS							
Current Liabilities							
Accounts payable and accrued liabilities	\$	24,643	\$ -	\$	1,000	\$	25,643
Accounts payable and accrued							
liabilities - related party		29,582	164,115		-		193,697
Scholarships and awards payable - related party		500	77,997		218,500		296,997
Total Current Liabilities		54,725	242,112		219,500		516,337
Net Assets							
Without donor restrictions		1,555,442	4,540		76,640		1,636,622
With donor restrictions		1,000,772	1,442,087		8,450,801		9,892,888
dono. vestiventons			1,112,007		3, 130,001		2,022,000
Total Net Assets		1,555,442	1,446,627		8,527,441		11,529,510
Total Liabilities and Net Assets	\$	1,610,167	\$ 1,688,739	Φ	8,746,941	Ф	12,045,847

Schedule II - Schedule of Activities by Fund For The Year Ended June 30, 2019

PUBLIC SUPPORT AND REVENUE	Current Funds		Program Funds		Endowment Funds			Total
Public Support -	₽	100.460	Φ	122 412	Ф	7.6.640	Φ	201 520
Gifts, contributions, and other grants In-kind contributions-related party	\$	102,468	\$	132,412	\$	56,648	\$	291,528
In-kind contributions In-kind contributions		245,793		99,720		-		245,793
Revenue -		-		99,720		-		99,720
Investment return, net		24,044		37,514		225,900		207 150
Management fees		135,494		37,314		223,900		287,458
Program income		133,494		4,018		-		135,494
Special events, net		21 907		4,018		-		4,018
Special events, het	•	21,897		-				21,897
Total Public Support and Revenue		529,696		273,664		282,548		1,085,908
EXPENSES								
Gifts, awards, and allocations - related party		148,374		196,414		163,800		508,588
Scholarships awarded - related party		-		86,039		240,172		326,211
In-kind wages and benefits - related party		234,267		_		_		234,267
Wages and benefits - related party		208,227		-		_		208,227
General program expenses		-		107,291		_		107,291
In-kind gifts - related party		11,526		63,850		_		75,376
Professional services		57,447		-		-		57,447
Office and general		31,910		-		_		31,910
Conferences and meetings		11,774		-		_		11,774
Alumni relations		10,078		_		_		10,078
Insurance		2,750		_		-		2,750
Travel and meals		2,109		_		-		2,109
Recognition		1,340		_		_		1,340
Total Expenses	***************************************	719,802		453,594		403,972		1,577,368
Change in Net Assets	\$	(190,106)	\$	(179,930)	\$	(121,424)	\$	(491,460)

Schedule II - Schedule of Activities by Fund For The Year Ended June 30, 2018

PUBLIC SUPPORT AND REVENUE		Current Funds	Program Funds	Eı	ndowment Funds	Total
Public Support -	Ф	611 700	** ** ** ** ** ** ** **	•	40.40	
Gifts, contributions, and other grants	\$	611,593	\$ 1,287,471	\$	134,492	\$ 2,033,556
In-kind contributions-related party		218,165			-	218,165
In-kind contributions		4,089	44,002		-	48,091
Revenue -		00 = 4 <				
Investment return, net		80,716	45,842		584,939	711,497
Management fees		140,561	-		-	140,561
Program income		3,202	-		-	3,202
Special event, net		46,346			-	46,346
Total Public Support and Revenue		1,104,672	1,377,315		719,431	3,201,418
EXPENSES						
Gifts, awards, and allocations - related party		122,313	249,317		7,154	378,784
Scholarships awarded - related party		, -	150,097		217,601	367,698
General program expenses		11,072	224,713		_	235,785
In-kind gifts, personnel costs - related party		200,237	, -		-	200,237
Personnel costs - related party		184,457	-		_	184,457
In-kind gifts - related party		22,017	44,002		_	66,019
Professional services		35,899	_		_	35,899
Office and general		39,660	-		_	39,660
Conferences and meetings		14,285	-		_	14,285
Travel and meals		10,991	-		_	10,991
Alumni relations		4,757	_		_	4,757
Insurance		2,750	_		_	2,750
Advertising		1,380	-		_	1,380
Recognition		1,332	_		_	1,332
Total Expenses		651,150	668,129		224,755	1,544,034
Change in Net Assets	\$	453,522	\$ 709,186		494,676	\$ 1,657,384